

10 Biggest Inbound M&A Deals in 2012-Q1/2013:

	Buyer	Country	Target	Sector	Deal Value (USD Million)	% of stake	Method
1	Bank of Tokyo-Mitsubishi UFJ	Japan	Vietinbank	Banks	743.0	20%	Acquisition
2	Preco France	France	Conoco Phillips Vietnam (Oil filed block 15-1)	Oil & Gas	614.7	36%	Acquisition
3	Preco France	France	Conoco Phillips Vietnam (Oil filed block 15-2)	Oil & Gas	397.0	23%	Acquisition
4	Sumimoto Life Insurance	Japan	Bao Viet Holdings	Insurance	340.0	18%	Acquisition
5	Preco France	France	Conoco Phillips Vietnam (Nam Con Son pipeline)	Oil & Gas	278.3	16.3%	Acquisition
6	Siam Cement Group	Thailand	Prime Group	Building Materials	240.0	85%	Acquisition
7	PT Semen Gresik	Indonesia	Thang Long Cement	Building Materials	230.0	70%	Acquisition
8	KKR	U.S.	Masan Consumer	Food Products	200.0	10% to 18%	Acquisition
9	Soco International plc	England	Soco Vietnam	Oil & Gas	95.0	20%	Acquisition
10	Lotte Korea	Korea	PhanThiet Commercial Center	Real Estate	90.0	100%	Merger
				Total:	3,228mil		

Source: Vietnam M&A 2012 Report and 2013 Outlook, Stoxplus