

### Top Biggest Real Estate Deals in 2012

	<b>Buyer</b>	<b>Seller</b>	<b>Target</b>	<b>Deal Value (USD million)</b>	<b>% of stake</b>	<b>M&amp;A Method</b>
1	Hanel Co., Ltd.	Daewoo E&C	Daewoo Hotel Hanoi	100.0	70%	Share acquisition
2	C.T Group	G.S Cu Chi	G.S Cu Chi	24.0	95%	Share acquisition
3	Ayala Corp. and Satra		A joint complex project	30.0	100%	Co-operation
4	Viettel	Tran Hong Quan Co. Ltd.	Crown Offices Building	30.0	100%	Asset acquisition
5	Dat Xanh Group	C.T Group	Thien Loc Project	14.4	66%	Asset acquisition
6	Dat Xanh Group	Gia Phu Land	Sunview 5 Apartment	12.0	100%	Asset acquisition
			<b>Total:</b>	<b>210.4 mil</b>		

*Source: Vietnam M&A 2012 Report and 2013 Outlook, Stoxplus*